



SunEnergy Americas

SunEnergy Is Smart Energy





Syracuse, NY office





The Tech Garden





SunEnergy

- Founded in 2001 by Dr. Hartwig Westphalen
- ● Headquartered in Hamburg, Germany
- ● 50(mostly engineers) employees and quickly expanding
- ● Fiscal Year 2010 Results:
- ● Sales of \$150 million
- ● 60 megawatts (MW) installed capacity
- ● 130+ MW cumulative capacity



Who we are...

SunEnergy Americas is a leading, full service, solar energy company based in North America. The company is a fully owned subsidiary of SunEnergy Europe www.sunenergy.eu located in Hamburg, Germany. SunEnergy Americas combines the engineering expertise and best practices used in the European market with American innovation and ingenuity. This results in less risk and greater project returns. SunEnergy America's vision is to deliver cost effective, clean energy for generations to come.



Services

Engineering, Procurement and Construction services.
Project Management and
Commissioning
Design and Engineering
Structured Financing



Services

- Project Planning and Execution
- Services from initial planning to grid connection
- Network of dealer partners (for 5 kW to 1MW)
- Commercial, Industrial and Utility Scale (for 200kW+)
- Component wholesale and distribution
- Sourced from brand name manufacturers
- High performance, internally field-tested modules
- Plant monitoring and maintenance

Our expansion markets- past and present

- ● Barcelona & Madrid, Spain
- ● Prague, Czech Republic
- ● Milan, Italy
- ● Bordeaux & Strasbourg, France
- ● Sofia, Bulgaria
- ● Athens & Thessaloniki, Greece
- ● Istanbul & Antalya, Turkey
- ● USA

Distributed generation- Roof mount



Roof mount



Ground mount



Meldorf- 7.3 MW



Tracking system



Vast experience



Creative solutions





Thin film



Combiner boxes



Combiner box



Solar makes sense...





Partnerships

- **Becoming a partner with SunEnergy Americas**
- ● Investors/developers
- ● Sufficient investment volume
- ● Track record and familiarity with renewable energy financing structures
- ● Suppliers
- ● Distributors and contractors
- ● Architects
- ● Desire for strategic, long-term cooperation



Thanks!

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